City of Mesa

Strategic Budget Discussion

February 13, 2014

Presented by the Office of Management and Budget



City of Mesa Priorities

Vision

To be the employer and community of choice

Mission

 We are dedicated to providing superior services to our customers in order to improve the quality of life for Mesa residents, businesses and visitors

Strategic Initiatives













Financial Stability



Fiscal stability that provides proactive leadership and considers all financial factors in order to diversify revenues, bring new jobs to Mesa, create responsible budgets, and ensure operational efficiencies.



The City of Mesa Continuously Strives for Excellence

Service Excellence

- Provide high quality service to the citizens of Mesa
- Establish and maintain a workforce of quality, professional individuals

Financial Excellence

- Align on-going expenditures with on-going revenues
- Position the City to invest in economic development opportunities

Performance Excellence

- Leverage current resources in an effective and efficient manner
- Leverage technology and innovation to augment resources



Current Financial Status

Fiscal Year 12/13

- Revenues came in slightly higher than forecasted
- Expenditures came in slightly higher than forecasted
- No significant effect on fund balance

Fiscal Year 13/14

- Revenues are projected to be higher than budgeted
- Expenditures are projected to be higher than budgeted
- Most of the additional revenue capacity is needed to cover inflationary expenditure pressures

The City is no longer experiencing the departmental operational savings as in the past



Mid-range Forecast

- Forecasted resources are sufficient to continue FY 13/14 budget amounts for FY 14/15, but do not allow for additional programming
- The City continues to experience inflationary pressure in areas such as fuel, employee benefits and contract renewals
- Increasing expenditure budgets require increasing reserve dollars to maintain the same percentage coverage
- Growth in revenues are not forecasted to keep pace with growth in expenditures



General Governmental Resources

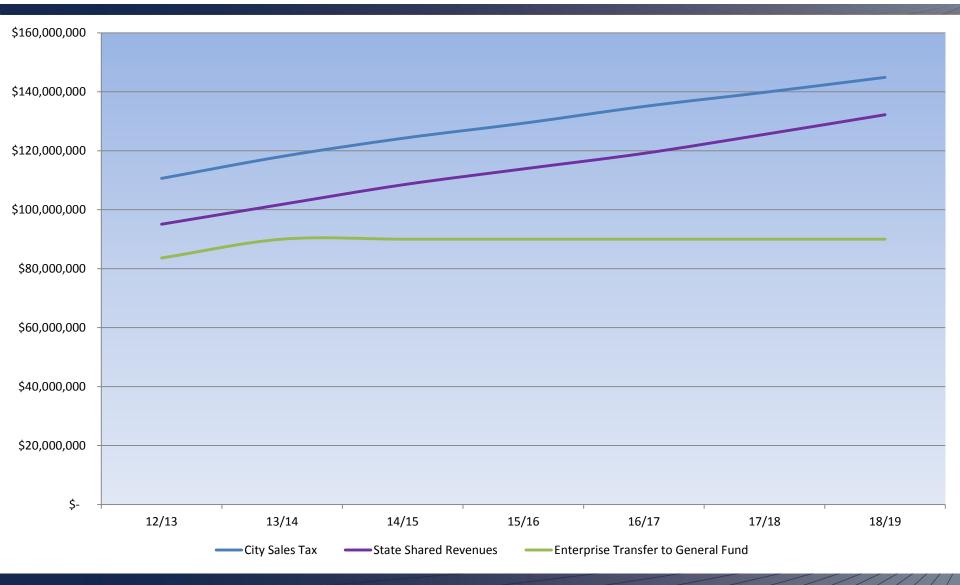
| | FY 12/13 Estimated | FY 13/14 Projected | Change | FY 14/15 Forecast | Change |
|----------------------------|-----------------------|-----------------------|--------|----------------------|--------|
| Local Sales Tax | \$110.6 | \$118.1 | 6.7% | \$124.2 | 5.2% |
| State Shared Revenues | | | | | |
| State Sales Tax | \$35.7 | \$37.5 | 5.0% | \$39.4 | 5.1% |
| Urban Revenue Sharing | \$44.8 | \$49.0 | 9.2% | \$53.2 | 8.5% |
| Vehicle License Tax | \$14.5 | \$15.3 | 5.6% | \$15.9 | 3.5% |
| Enterprise Transfer | \$83.6 | \$90.0 | 7.7% | \$90.0 | 0.0% |
| Other | \$39.9 | \$39.7 | -0.5% | \$40.3 | 1.4% |
| | | | | | |
| Total | \$329.2 | \$349.6 | 6.2% | \$362.9 | 3.8% |

(as of Jan 2014 data for local sales tax and Dec 2013 for remaining)

Dollars in millions

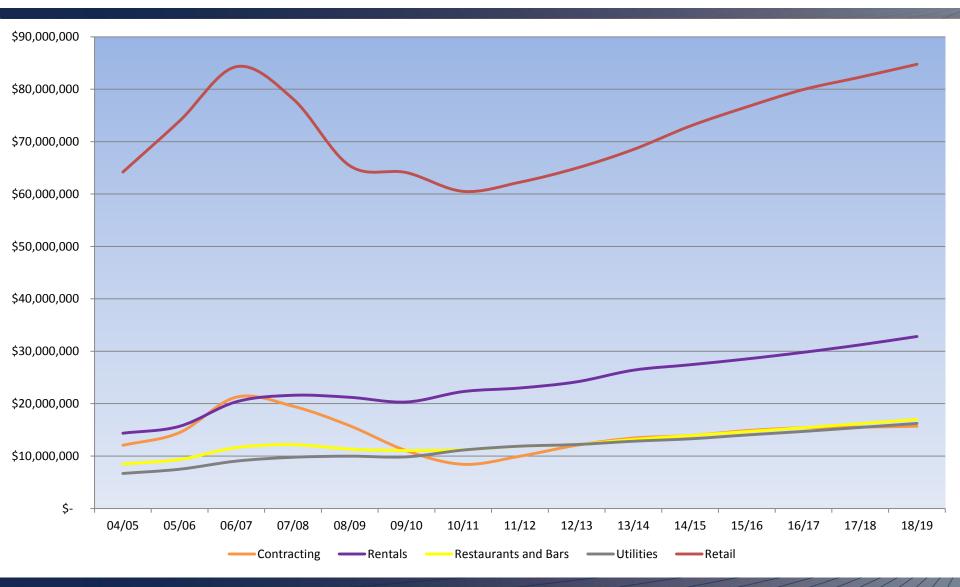


General Governmental Resources – Major Categories



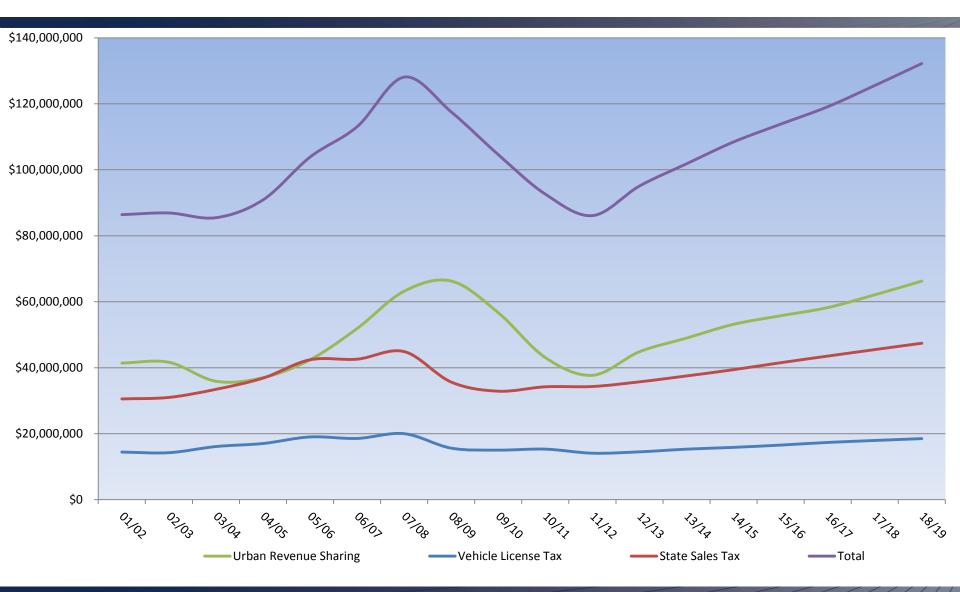


Local Sales Tax – All Funds





State Shared Revenues – General Fund





Inflationary Expenditure Trends

Competitive Compensation

 Some local municipalities have adjusted compensation ranges for their positions resulting in increased competition

Service Contracts

 Recent contract renewals for the City have seen dramatic increases. Existing park maintenance cost increase for 14/15 is \$1.3M total and \$0.5M to the general fund

Vehicle Operational Costs

 Costs for fuel and maintenance have increased over the years without adjustments to department budget allocations

Public Safety Overtime

Overtime cost for Police and Fire response has increased



Forecasted Cost Increases: 14/15

General Governmental

| | | FY14/15 |
|---|--|------------------------|
| Arizona State Retirement System (ASRS) | | \$145,000 |
| | em (PSPRS) e Employees ice Employees | \$394,000 \$873,000 |
| City Contribution for Medical Premiums | | \$1,381,000 |
| Parks Bond Package Operations & Maintenance | | \$627,000 |
| Central Mesa Light Rail Extension | | \$582,000 |



^{* 14/15} personal services forecast includes standard compensation program

Forecasted Cost Increases: Mid-range

General Governmental

| | FY 15/16 | FY 16/17 | FY 17/18 | FY18/19 |
|---|-------------|-------------|-------------|-------------|
| 2012 Parks Bond Package | \$267,000 | \$1,400,000 | \$811,000 | |
| Central Mesa Light Rail Extension | \$2,909,000 | | | |
| Gilbert Light Rail Extension | | | \$644,000 | \$1,930,000 |
| New Fire Station Operations - Southeast Mesa (requires future bond authorization) | | | \$1,600,000 | |



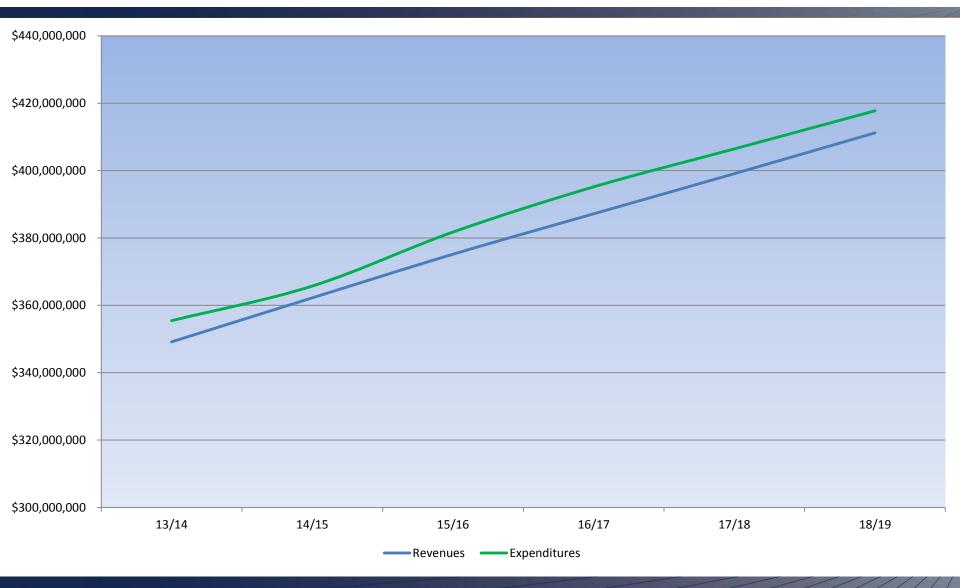
General Governmental Reserves

| | Estimate 12/13 | | Estimate 13/14 | | Forecast 14/15 | |
|---------------------------------|-------------------|-------------|-------------------|-------------|-------------------|-------------|
| Beginning Reserve Balance | \$ | 80,001,000 | \$ | 38,130,886 | \$ | 32,340,241 |
| Total Sources | \$ | 329,254,686 | \$ | 349,662,817 | \$ | 362,527,868 |
| Total Uses | \$ | 371,124,800 | \$ | 355,453,462 | \$ | 365,723,648 |
| Ending Reserve Balance | \$ | 38,130,886 | \$ | 32,340,241 | \$ | 29,144,460 |
| Ending Reserve Balance Percent* | | 11.0% | | 9.1% | | 8.0% |



^{*}As a % of Next Fiscal Year's Operating, Capital and General Fund portion of Debt Service Expenditures. (a subset of total uses)

Resources versus Expenditures – General Governmental





Fiscal Year 14/15 Budget Strategies

Departments have been asked to manage their operations within their budget allocation

- Allocations have been adjusted for personal services costs and some large inflationary issues
- Allocations have not been adjusted for general inflationary pressure
- New or enhanced programs need to be accomplished within the department's resources

The City's financial status will continue to be monitored

Departments continue to be creative and innovative



Department Challenge



Increase the value of services offered to residents

Collaborate service delivery among departments

While staying within existing resources



Upcoming Calendar

Late March Audit, Finance and Enterprise Committee

Utility Rates and Fees & Charges

April 10 FY 14/15 Budget Summary

Operations and Capital Improvement

April 17–May 1 Topical Budget Presentations

May 5 Tentative Budget Adoption

Introduction on Utility Rate Ordinances

May 19 Final Budget Adoption

Capital Improvement Program Adoption

Utility Rate Adoption

June 2 Secondary Property Tax Levy Adoption





